



2019 SD REALTOR® BROKER SUMMIT

July 23, 2019 ~ Sioux Falls | July 25, 2019 ~ Rapid City
10AM - 5 PM

Open to ALL Broker/Owners; Managers & Broker Associates



Lesley M. Muchow
Deputy Gen. Counsel

Lesley Muchow has been with NAR since May 2010. Lesley focuses her work on matters including Americans with Disabilities Act, employment law, fair housing issues, NAR Constitution and Bylaws and general contract negotiation matters.

Lesley will be covering the top risk management issues found in these areas:

- ◆ ADA Website Accessibility
- ◆ Cybercrime / Wire Fraud
- ◆ Trademark Enforcement
- ◆ Independent Contractor Status
- ◆ TCPA & DNC law - texting/calling
- ◆ RESPA



Terry Watson
Easify, Inc.

Terry Watson presents: Avoiding Leadership Roadkill™ - The Broker Leadership Training
Stop settling for leadership training that leaves you feeling like you spent all day with someone talking at you and all you got was a warmed over list of the standard best practices. Be honest, most leadership or staff rarely, if ever, looks at it again. If they do, their momentum is thwarted because of the lack of buy-in. To add insult to injury you didn't even get a T-shirt.

Finally, a fresh, totally laser-like custom plan that is so simple, so effective, implementation becomes a non-issue. The magic happens because the process is so logical and so much fun leadership gets fully engaged. Instead of being talked to, we help your organization become, one beat and one drum. In fact the process is such a hoot, you will not have to reference your notes because your team will OWN it!



The Broker Summit includes lunch and is FREE to registrants. Topics include C2EX and RPR.

Continuing Education hours will be \$40.00.

Pre-registration is required no later than Monday, July 15, 2019

Pending 3 Elective Hours for
License renewal

Broker Summit Registration Form

Please register me to attend: _____ Sioux Falls on July 23rd _____ Rapid City on July 25th

Name _____ Firm _____

Address _____

City _____ State _____ Zip Code _____

Phone _____ Email _____

YES, I want CE. My registration fee of \$40.00 is enclosed via check made payable to SD REALTORS® or charge my card below.

Charge: Visa MasterCard Discover

Card # _____ Exp. Date ____ / ____ Amount \$ _____

Signature _____

Mail or fax this form to South Dakota REALTORS® at the address listed below. Confirmed registrations ONLY upon receipt of tuition.

SDAR Other Education Refund Policy: All requests for refunds need to be submitted in writing to SDAR by mail, fax, or e-mail and should include valid excuse. Valid excuses are personal illness, family crises, or State/National Association Business. Requests for refunds received 7 calendar days prior to the event will receive a full refund minus a processing fee of \$15. Refunds requested less than 7 calendar days prior to the class or those registrants who do not attend (no-show) will not be given a refund unless the reason is deemed valid.

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Tentative Schedule of Events

July 23, 2019 ~ Hilton Garden Inn Downtown, Sioux Falls, SD

July 25, 2019 ~ Holiday Inn Civic Center, Rapid City, SD

10:00 am	Welcome Angie Uttecht, 2019 SD REALTORS® President
10:30 am	Brokers Risk Management Lesley Muchow, Deputy General Counsel and VP of Legal Affairs
11:45 am	Break
12:00 pm	Lunch
1:30 pm	“Avoiding Leadership Roadkill™- The Broker Leadership Training” Featuring: Terry Watson, Easify, Inc.
4:30 pm	Closing Remarks

Sponsored by:



Prize giveaways throughout the day including an Apple Watch!



APPLE WATCH



(The prize may not be exactly the same as depicted in photo)